

Engineered to Power Modern Workstyles

Commercial Client Solutions Portfolio

May – July 2026

THAILAND

intel.



Work, Reimagined by AI

Move Faster. Work Smarter. Achieve More.

The modern workplace demands more than speed; it demands insight. From decision-making to execution, AI is reshaping how work gets done. Dell Technologies brings together AI-ready devices, seamless connectivity, and intelligent performance to help organizations operate with greater clarity and control.

What it means for your business



Performance, Evolved
Ready for next-gen workloads



Collaboration, Elevated
Smarter ways to work together



Execution, Accelerated
Speed and accuracy at every step



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RISE



Why Choose Dell?

Build a smarter foundation for modern work

In a market shaped by AI, speed and differentiation matter more than ever. At Dell Technologies, we equip our customers with the technology, tools, and support needed to stay ahead and stay relevant. From **intelligent devices**, **connected technologies**, to **end-to-end enablement**, everything is designed to help you create more value.

Delivering value at every step



Performance that
adapts to modern
workloads



Experiences that
enable better
collaboration



Built-in security
you can rely on



Flexible models
that simplify
investment



Strong market positions and a distinctive operating model deliver consistent growth and significant value creation for partners.



Dell AI PCs

Intelligence. Built in.

Dell AI PCs are designed with built-in intelligence, combining CPUs, GPUs, and dedicated NPUs to run AI workloads directly on the device - faster, more efficiently, and with greater privacy.

From real-time collaboration to content creation and decision making, these systems enable a new class of work where performance, battery life, and intelligence work together seamlessly.

With integrated Copilot+ experiences and hybrid AI capabilities, Dell AI PCs help you move from task execution to intelligent outcomes without interruption.

Built for evolving workloads



Powered by Intel® Core™
Ultra processors



Vibrant colors and sharp details
with a 16:10 QHD+, OLED, or
Tandem OLED display



Faster graphics performance,
exceptional battery life*



Safeguard your system with
advanced security provided by
Intel vPro®



Military-grade testing and
crafted with high-quality and
durable materials

*Dell 14 Plus tested with Intel Core Ultra 9 288V, QHD+ non-touch display, 32GB, 1TB. Testing conducted by Dell labs in December 2024 using the Microsoft Movies & TV app. Actual battery life may be significantly less than the test results and varies depending on product configuration and use, software, usage, operating conditions, power management settings and other factors. Tested configurations may not be available in all regions/countries at all times. Maximum battery life will decrease with time.



Innovation at the core. Intelligence at scale.

Dell Pro and Intel® Core™ Ultra Processors Where possibility meets performance

Lunar Lake

With Intel® Core™ Ultra Processors (Series 2) and Intel vPro®, experience smooth performance, integrated AI, and effortless upgrades.

Arrow Lake

Unlock smarter performance, stronger security, and easier device management with Intel® Core™ Ultra Processors and Intel vPro®.



Business Experience

- Performance, battery & connectivity
- AI experiences & ISV enablement
- Application/Hardware compatibility
- Stable drivers & firmware
- Vast design choices



More Secure

- #1 Security Assurance¹
- Reduce the attack surface
- Deep Intel security integration in Windows 11
- Offload security scanning to XPU



Easy to Manage

- Remote management
- Ease of use with modern tools
- ISV/OEM integration into existing infrastructure and IT processes

¹Source: Ranked No. 1 on Forbes' 2023 'America's Most Cybersecure Companies' list and recognized by ABI Research for Product Security Assurance



Shaping the future of work with AI PCs



Transform customer experiences with AI.

A new phase of personal computing is here, driven by intelligent innovation.

As AI moves from experimentation to everyday workflows, it is accelerating productivity, hardening security through intelligent threat detection, and enabling more responsive, personalized user experiences. Our AI PCs portfolio supports this transition with future-ready devices that adapt to varied workstyles while positioning your customers for sustained advantage.



The AI PC evolution

AI PCs represent a structural shift in modern computing, bringing AI processing closer to the user through advanced NPU and GPU architectures. By enabling on-device intelligence, they reduce latency, enhance data privacy, and deliver faster, more responsive performance where work actually happens.



AI use cases

Across industries and roles, AI PCs are moving from experimentation to everyday impact automating repetitive tasks, augmenting decision-making, and enabling real-time insights. These practical applications help organizations stay agile, improve efficiency, and respond faster to changing business demands.



Dell AI solutions

Dell AI solutions translate AI potential into operational reality, streamlining workflows, optimizing performance, and simplifying IT management. By enabling scalable, future-ready deployments, they help businesses move from isolated AI initiatives to sustained, enterprise-wide transformation.



Dell

Built for modern work across teams and environments

AI-driven performance for evolving business needs

Clear visuals and immersive audio for effective collaboration

Quick start-up with uninterrupted multitasking



Dell Pro

High-performance productivity for modern workflow

Built-in AI for adaptive performance

Smart touchpad for seamless collaboration

Tandem OLED for vivid, immersive visuals



Dell Pro Max

Enterprise-ready protection for evolving threats

Up to 36% faster than before¹

¹Based on internal evaluation of the new Dell Pro Max 14 and the previous generation, Precision 3490. February 2025

Effortlessly manage compute-intensive workloads

Redefining PCs for the AI-driven era





Dell Pro Essential

Introducing the newest additions to the Dell Pro lineup



Laptops

Built for the future of work

Commercial-grade laptops equipped with essential security and manageability features, built to streamline and accelerate daily operations.

Built-in collaboration tools for smarter teamwork

Long battery life paired with high-performance capabilities

Rigorously tested to military standards for enhanced reliability and durability

Desktops

Reliable power for everyday business

Built to deliver consistent performance that keeps your business running efficiently.

Run multiple applications with ease

Protect your data with Trusted Platform Module (TPM) 2.0

Connect up to four FHD displays via DisplayPort™





Dell Pro 14 Essential Laptop - PV14250

Designed for small enterprises on the move



Portable & stylish design

FHD webcam

Optional fingerprint reader

MOC: SNSPV1425002



Intel® Core™ 5
120U



16GB DDR5



512GB SSD



FHD+



Windows 11 Pro

MOC: SNSPV1425001



Intel® Core™ 5
120U



16GB DDR5



1TB SSD



Windows 11 Pro



FHD+



3Y Pro Support+



Dell Pro 14 Laptop - PC14250

Built for professional productivity

Modular Type-C ports

Two chassis options

16:10 aspect ratio



MOC: SNSPC1425009



Intel® Core™ Ultra
5 235U



16GB DDR5



512GB SSD



Windows 11 Pro



14" FHD+



This product is also available under RISE Hero Offers

This product is also available under RISE Hero Offers

Please reach out to your authorized distributors for more information on these products.



Dell Pro 16 Laptop - PC16250

Power your productivity with robust security



Meticulously crafted
with metallic finish

Upgradable
DDR5 memory

8.7 hours
battery run-time

MOC: SNSPC1625005



Intel® Core™
Ultra 5 235U vPro



16GB DDR5



512GB SSD



16" FHD+



Windows 11 Pro



This product is also available under RISE Hero Offers

Please reach out to your authorized distributors for more information on these products.



Dell Pro Micro Desktop QCM1250

Ultracompact design with
exceptional security

High-speed storage

Optional DP and HDMI ports

AI-enhanced productivity



MOC: SNSQCM125010



Intel® Core™ Ultra
5 235T vPro



16GB DDR5



512GB SSD



Windows 11 Pro

Dell Pro Slim Desktop QCS1250

Built for clutter-free
workspaces

High-performance expandable PC

Advanced thermals

Rigorously tested for durability



MOC: SNSQCS125013



Intel® Core™
Ultra 5 235



16GB DDR5



512GB SSD



Windows 11 Pro



3Y Pro Support

Dell Pro Tower Desktop QCT1250

Take computing to
the next level

3 PCIe slots

Ample storage

Advanced graphics capabilities



SNSQCT125011



Intel® Core™
Ultra 5 235



16GB DDR5



512GB SSD



Windows 11 Pro



3Y Pro Support



This product is also available under RISE Hero Offers

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Please reach out to your authorized distributors for more information on these products.



Dell Desk Solutions

Dell UltraSharp & Dell Pro Monitors

Engineered for modern work environments, these monitors provide flexible setups and robust connectivity for seamless multitasking and collaboration.

Dell Monitors are #1 Worldwide for 12 years!*



Dell UltraSharp

Precision-crafted monitors designed to deliver outstanding colour performance, exceptional clarity, and enhanced visual comfort for professional workflows.

Dell UltraSharp 24" - 52" | Ultrawide, 4K, Thunderbolt Hub



Dell Pro P

Productivity-focused monitors built to enhance collaboration, simplify connectivity and deliver dependable performance across modern hybrid workspaces.

Dell Pro P 19" - 34" | Curved, QHD/4K, USB-C Hub
Dell Pro P 14" Portable | Dell Pro P, 24" - 75" | Conferencing, Webcam



Dell Pro

Business-ready monitors designed to provide reliable performance, seamless connectivity, and efficient productivity for everyday work.

Dell Pro 17" - 27" | FHD/QHD, Height-Adjustable Stands
Dell Pro 24" Conferencing

*CLM-016295: Source: IDC Worldwide Quarterly PC Monitor Tracker, Q4 2025. From 2014 to 2025. Excludes Alienware & gaming monitors.



Unified peripheral management solutions

Optimize PC workspace performance and simplify management with a unified, streamlined experience for both users and IT teams.



For end users

Dell Displays & Peripheral Manager

- A single application to personalise, manage and optimise your Dell workspace.
- Dell Display and Peripheral Manager simplifies the management of displays and PC accessories with streamlined controls, productivity-enhancing features, and an intuitive user experience.
- Dell provides a unified solution to manage and customise a broad range of displays and PC accessories through a single application.

For IT decision makers

Dell Device Management Console

- A centralised console designed to simplify large-scale device and peripheral management.
- Streamline IT operations with fleet-wide peripheral deployment, secure firmware updates and lifecycle visibility through a unified management experience with Microsoft Intune integration.
- Only Dell delivers an integrated platform for managing devices and peripherals with secure, scalable management capabilities.



Dell PC Accessories

Accessories built to complement Dell PCs with seamless connectivity, enhanced productivity and support for modern AI-powered work.

Manage your complete PC accessory ecosystem

Dell is the only provider offering a single, unified application to manage and customize the widest range of PC accessories, supporting both end users and IT decision-makers with an industry-first holistic AI PC and peripheral management solution.¹⁰



Keyboards, Mice, Active Pens

Industry-leading battery life of up to 36⁷ months on Dell wireless keyboards, with advanced drop-in-box deployment options.



Power

Dell leads the industry in sustainability with power adapters made using up to 98% recycled aluminum.¹¹



Bags, Cables & Travel Hubs

Work from anywhere with Dell's compact and lightweight 7-in-1 connectivity adapter¹, along with Dell Pro Plus EcoLoop backpacks made with up to 30% more recycled materials than previous generations.⁶



Audio

Connect and collaborate with Dell's extensive portfolio of AI-enabled⁸ headsets, offering long-lasting battery life at 80 hours of listening time.⁹



Webcams

Dell webcams offer industry-leading image quality and resolution, delivering superior visual clarity compared to competing products.²



PC Upgrades and Spare Parts

Optimise PC performance and extend device lifespan with Dell upgrade and spare part solutions.



Dell Pro Docks

Dell Pro Docks are among the industry's most manageable commercial docks³, featuring the highest proportion of post-consumer recycled plastic in their category, up to 65%.⁴



Arms & Stands

Simplify monitor deployment with Dell's exclusive Quick Release technology, ideal for multi-monitor workspaces.



Dell Branded

Dell 14-16 EcoLoop Essential Backpack - CP3724

Bring your office anywhere



Water-resistant, durable 400D body fabric

Quick access zippered front pocket

Built-in accessories organizer

SNS460-BDTP

This product is also available under RISE Hero Offers



Displays & Client Peripherals



Dell Pro 20 Monitor - E2026H

Built for the way you work

Eye comfort technology

100Hz refresh rate

Flicker-free screen

MOC: SNSE2026H

This product is also available under RISE Hero Offers



Dell Pro 24 Adjustable Stand Monitor - E2425HSM

Fully adjustable for all-day comfort

High 100Hz refresh rate

Built-in dual 2W speakers

Ultra-thin bezel design

MOC: SNSE2425HSM

This product is also available under RISE Hero Offers





ProSupport

	Basic	ProSupport	ProSupport Plus	ProSupport Flex
Self-healing automations via SupportAssist AI technology				
Library of Dell-authored scripts to automate tasks and remediate issues			✓	✓
Automated PC optimizations			✓	✓
Custom catalogs for remote BIOS, driver and firmware updates			✓	✓
Proactive monitoring via SupportAssist AI technology				
Customizable dashboard in TechDirect portal	✓	✓	✓	✓
Fleetwide view of security, health and application experience scores	✓	✓	✓	✓
Proactive and predictive hardware alerts with auto dispatch		✓	✓	✓
System-level performance and utilization metrics		✓	✓	✓
BIOS, driver, firmware and application version tracking for compliance		✓	✓	✓
PC inventory with sites and grouping for asset management		✓	✓	✓
Support essentials				
Technical support with AI-driven troubleshooting tools	Business hours only	24X7	24X7	24X7
In-region ProSupport expert assistance for hardware and software issues		✓	Priority access	✓
Next business day onsite repair ¹		✓	✓	✓
International travel support	✓	✓	✓	✓
Technical customer success manager			500 system minimum	✓
Keep your hard drive service			✓	Optional
Accidental damage coverage ²			✓	Optional
Extended battery service			Optional	Optional
Term-based subscription			US and Canada	US and Canada

*Based on a Principled Technologies report, "ProSupport Plus vs manual approach comparison report" November 2023. Testing commissioned by Dell, conducted in the United States. Actual results may vary. Full report: (<https://facts.pt/PELu7lm>)

ProSupport Suite for PCs



Simplify PC management and save IT admin time



641 hours
of admin time saved per year on recurring tasks for a 1,000-device fleet*



37 seconds
Time to initiate device driver and firmware updates for an entire fleet*



Upgrade to Microsoft Windows 11 Pro

Dell & Windows 11 Pro | Better together



Trusted Security Windows 11

62% less security incidents

Dell has the world's most secure commercial PCs with built-in security like fleet-wide BIOS Verification



Intelligent Productivity Windows 11

50% faster workflows

Dell AI PCs supercharge productivity with faster performance, full-day battery life, and Dell Pro AI Studio



Simplified Management Windows 11

25% faster deployment, 80% reduction of helpdesk tickets

Dell has the industry's most manageable commercial PCs, making the Windows 11 transition seamless via Dell Management Portal for Intune, and more

Windows 10 support has ended in October 2025

¹Windows 11 Survey Report. Techaisle, September 2024. Windows 11 results are in comparison with Windows 10 devices.

²<https://www.dell.com/en-us/blog/dell-ai-pcs-your-foundation-for-the-new-windows-11-copilot-era/>

³[The-Total-Economic-Impact-Of-Microsoft-Windows11Enterprise-March2024.pdf](#)





Dell Partner Resource Center

Access sales guides, brochures, assets, and tools designed for partner success.



2026 Client Partner
Success Pack

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Dell Monitors
Brochure

[Explore More](#)



Modern Workplace -
DTA for Partners

[Explore More](#)



Dell Pro Laptops
Partner Sales Guide

[Explore More](#)



Dell Pro Family
Brochure

[Explore More](#)



Dell Pro Precision
Workstations Sales
Guide for Partners

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Sales Guide

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Dell Pro Displays
and PC Accessories

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DMT Assets &
Co-Brandable
Content

[Explore More](#)



Enterprise
Technology
Provider Portal

[Explore More](#)



RISE

Buy More, Earn More

Unlock greater profitability and rewards with the RISE incentive program.



PURCHASE

1

Earn dollar (USD) rewards every time you purchase an eligible product through
Authorized Distributor



EARN

2

Rewards accumulate throughout the 13-week incentive period up to a
Total of \$10,000 (USD)



GROW

3

Take advantage of
Tailored Bonus Opportunities



SPEND

4

Resellers receive rewards from
Authorized Distributors
in the form of e-vouchers

For additional details, please visit apj.dellpartnerincentives.com



Disclaimer

¹Based on internal analysis, December 2021.

²Dell UltraSharp Webcam (4K), Dell Pro Webcam (2K), Dell Webcam (2K) vs competitors within its class. Based on an August 2023 Hot Tech Vision and Analysis study commissioned by Dell Technologies, "The Webcam Competitive Benchmarking Study." Actual results will vary.

³Disclaimer: Based on Dell internal analysis, December 2024. Most manageable commercial docks when comparing Dell to similar offers from the other tier 1 PC peripheral OEMs. Key manageability features, including update processes, systems management solution capabilities and integrations with 3rd party management solutions were analyzed, confirming Dell Pro Docks as the most manageable commercial docking stations.

⁴Based on internal analysis, December 2024. 65% post-consumer recycled plastic in the chassis. Applies to docks comparable with the Dell Pro Dock - WD25, Dell Pro Smart Dock - SD25, Dell Pro Thunderbolt 4 Smart Dock - SD25TB4 and Dell Pro Thunderbolt 5 Smart Dock -SD25TB5.

⁵Based on Dell internal analysis, December, 2024. Dell's solution was compared to the (4) known PC accessory management solutions from leading OEMs, finding that Logitech, and HP both support only (2) peripheral categories each, Lenovo supports (5) accessory categories and Jabra supports only (1). Dell offers the ability to manage and customize (8) PC accessory categories including a breadth of purpose-built Dell displays, docks, keyboards, mice, stylus, webcams, headsets, and speakers.

⁶*Data comparison is based on Dell EcoLoopbags launched prior 2025. Based on internal analysis, September 2024.

*Applies to Dell Pro 13-14 Plus EcoLoopBackpack (CP5426G).

⁷Based on Dell analysis, January 2025.

⁸Based on internal analysis on commercial collaboration headsets with AI-enabled noise cancellation mics, Jan 2025.

⁹Based on Dell analysis (busy light and ANC off mode) of battery life usage, July 2024. Results vary depending on use, operating conditions and other factors *applies to Dell Pro Premium Wireless Headset – WL7024.

¹⁰*Based on Dell internal analysis – November 2024 'Solution' refers to a combination of Dell Management Portal's cloud-based PCs management capabilities in Microsoft Intune & Dell Device Management Console's cloud-based peripherals management capabilities.

Dell Device Management Console and its cloud-based peripherals management capabilities planned for activation in March 2025 AI PCs refer to PCs with Intel® Core™ Ultra processors, that handle AI workloads on-device efficiently.

¹¹98% recycled aluminum in the thermal shielding. Based on internal analysis, March 2024. 65W USB-C Adapter, 130W SFF Type-C Adapter, 100W SFF Type-C Adapter, 280W Type-C Adapter, 360W Type-C Adapter.



Redefine workplace productivity with AI-ready PCs

For more information:



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Dell Account Manager

